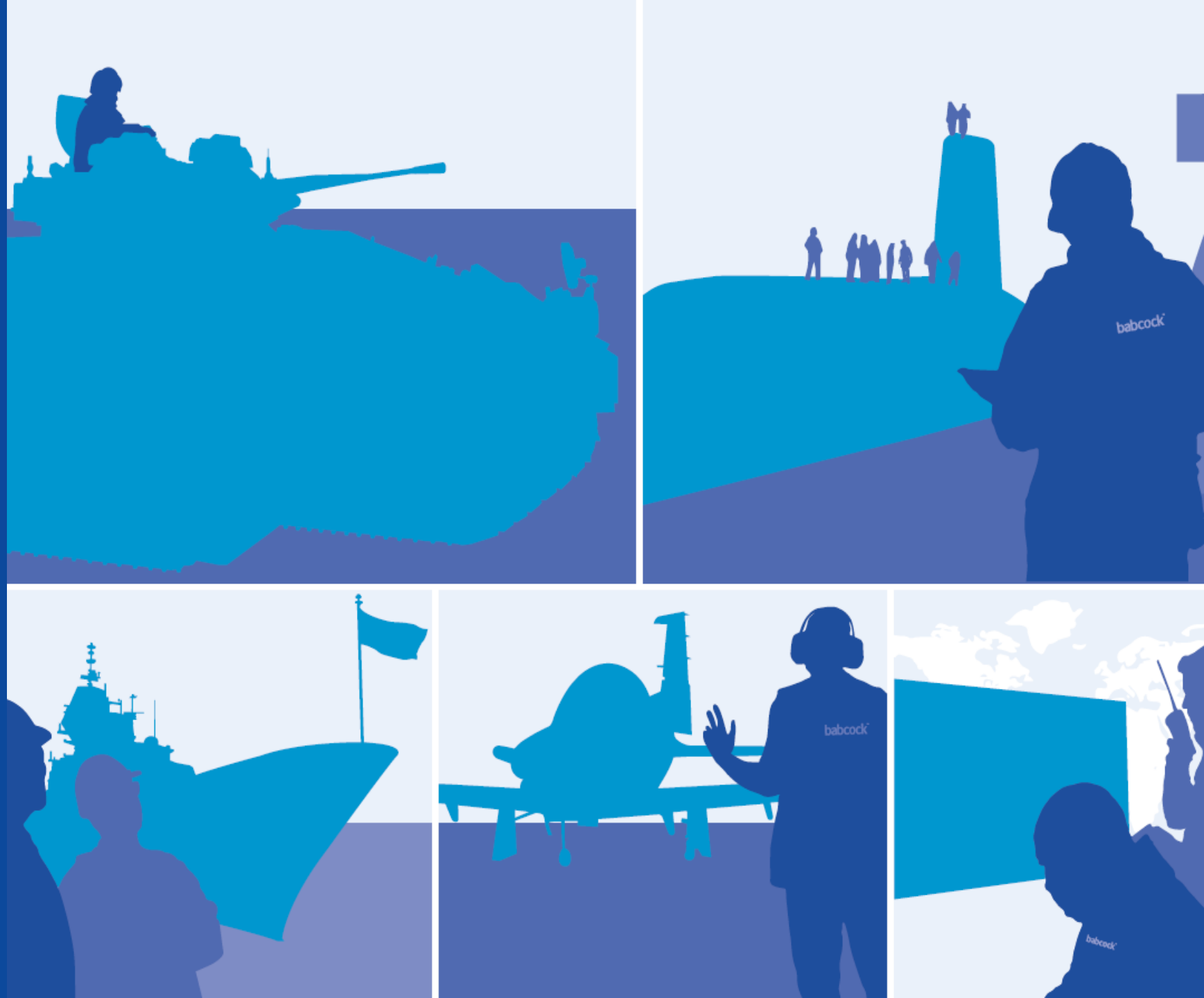


babcockTM

Babcock Investor Relations presentation

December 2024



Key investment points

Strongly positioned

- › Around 74% defence revenue
- › Critical supplier to governments
- › Complex programme delivery
 - › Customer intimacy
 - › Deep platform knowledge
 - › Engineering know-how
 - › Product development capability

Sustainable growth

- › £9.5bn contract backlog
- › Supportive markets: military capability vs fiscal constraints
- › Differentiated proposition delivering availability, affordability and capability
 - › Leverage technical capability
 - › Develop people
 - › Partnerships & collaborations

Improving margins and cash flow

- › Contract terms and discipline
- › Enhanced operational, programme and technical risk management
- › Operational improvement
- › Unwind of legacy contracts

Who we are

Babcock is an international defence, aerospace and security company providing support and product solutions to enhance our customers' defence capabilities and critical assets



With a portfolio focused across marine, nuclear, land and aviation

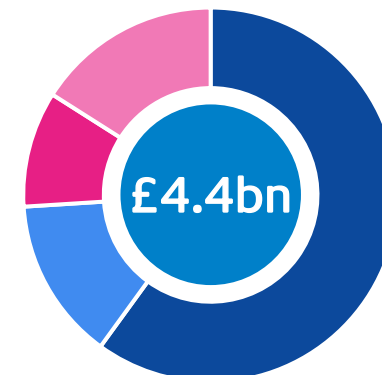


With a clear strategy for growth, margin expansion and cash generation, supported by long term trends

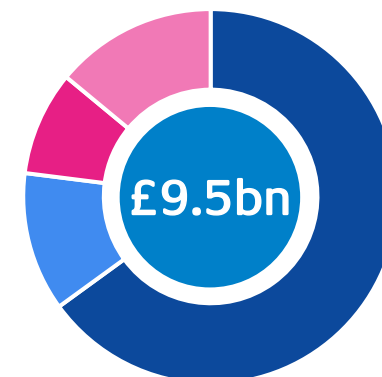


Our 26,000+ employees deliver our customers' key requirements of **affordability, availability and capability**

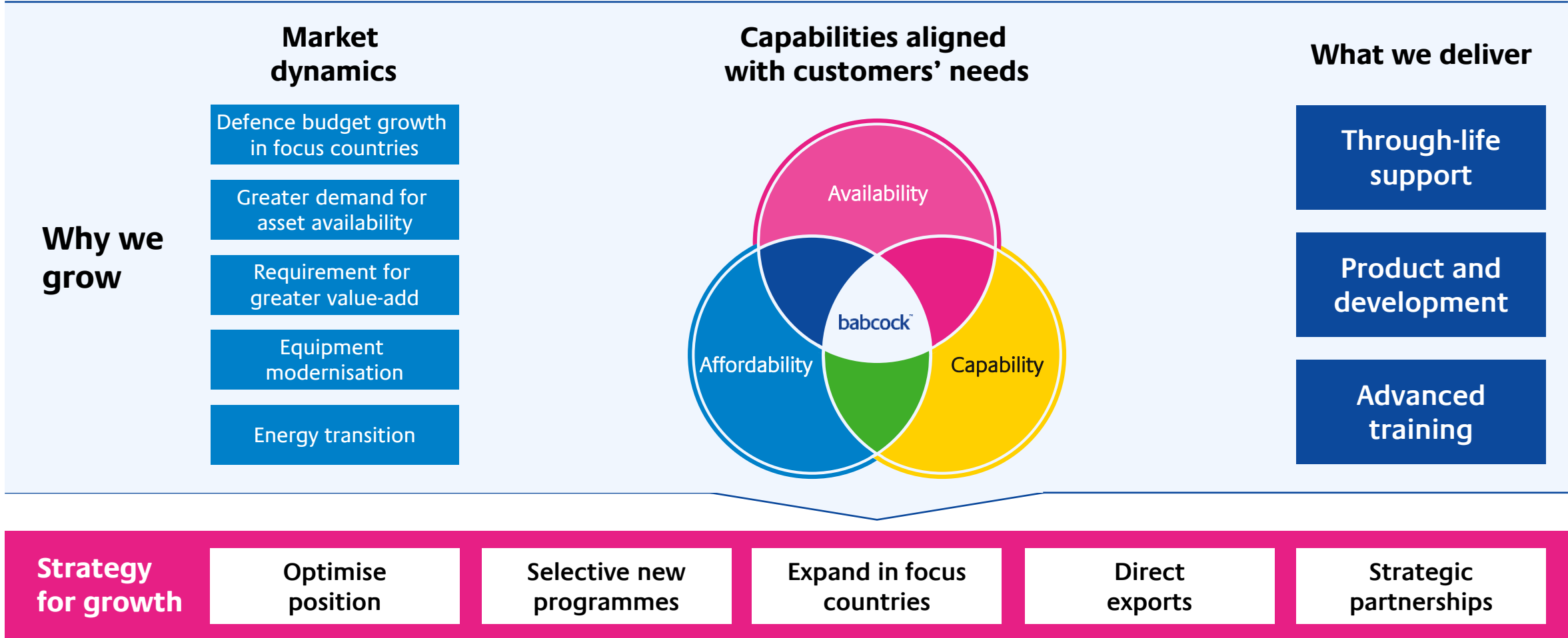
FY24 Revenue



HY25 Backlog



Delivering sustainable growth



We deliver through four sectors

Marine



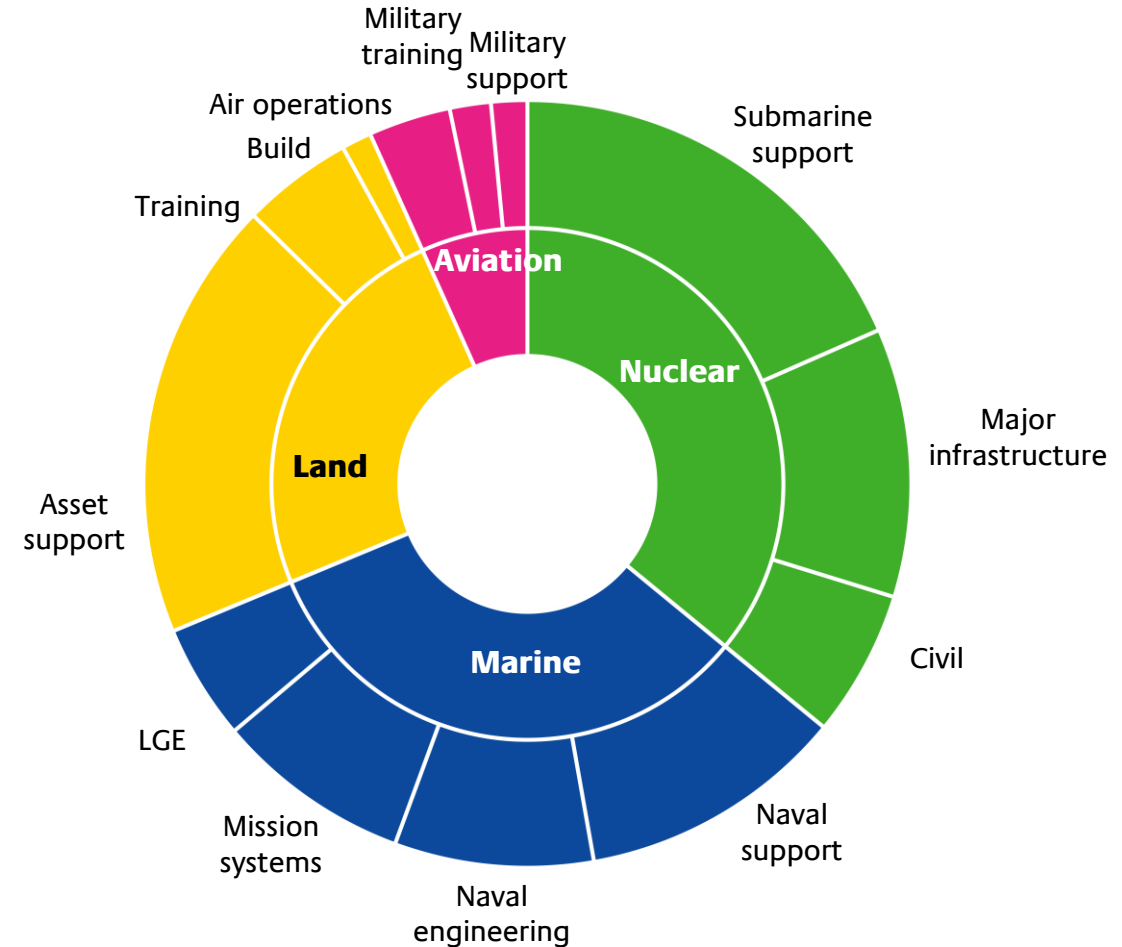
Nuclear



Aviation

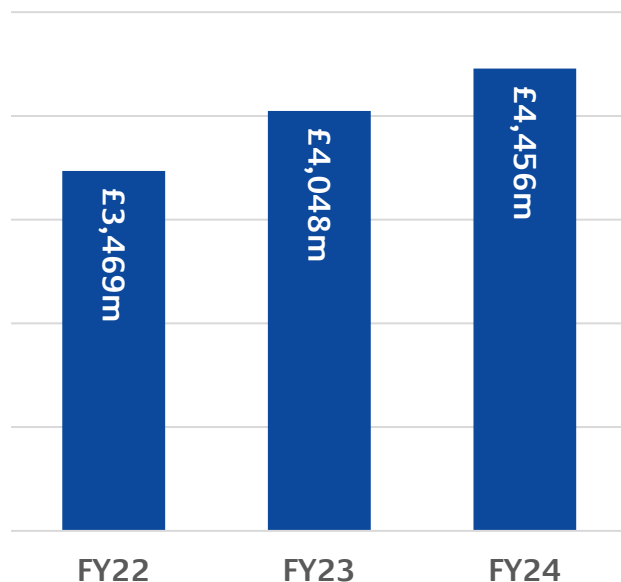


Land



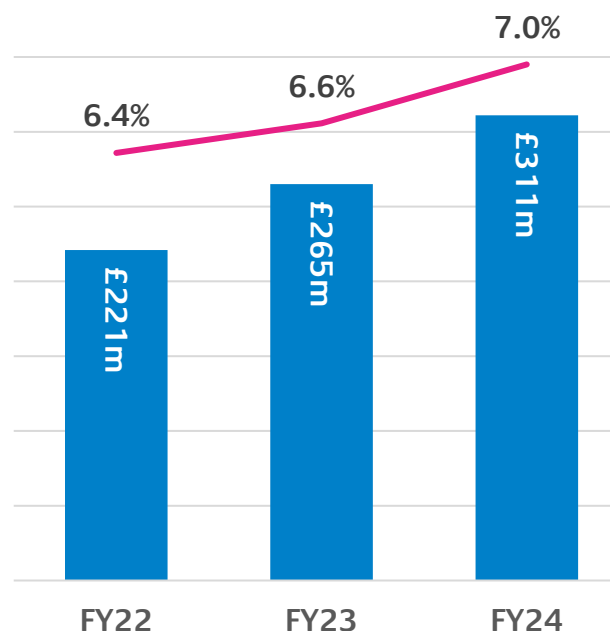
Financial highlights

Revenue



**Strong revenue growth
from long-term contracts
and new programmes**

Underlying operating profit



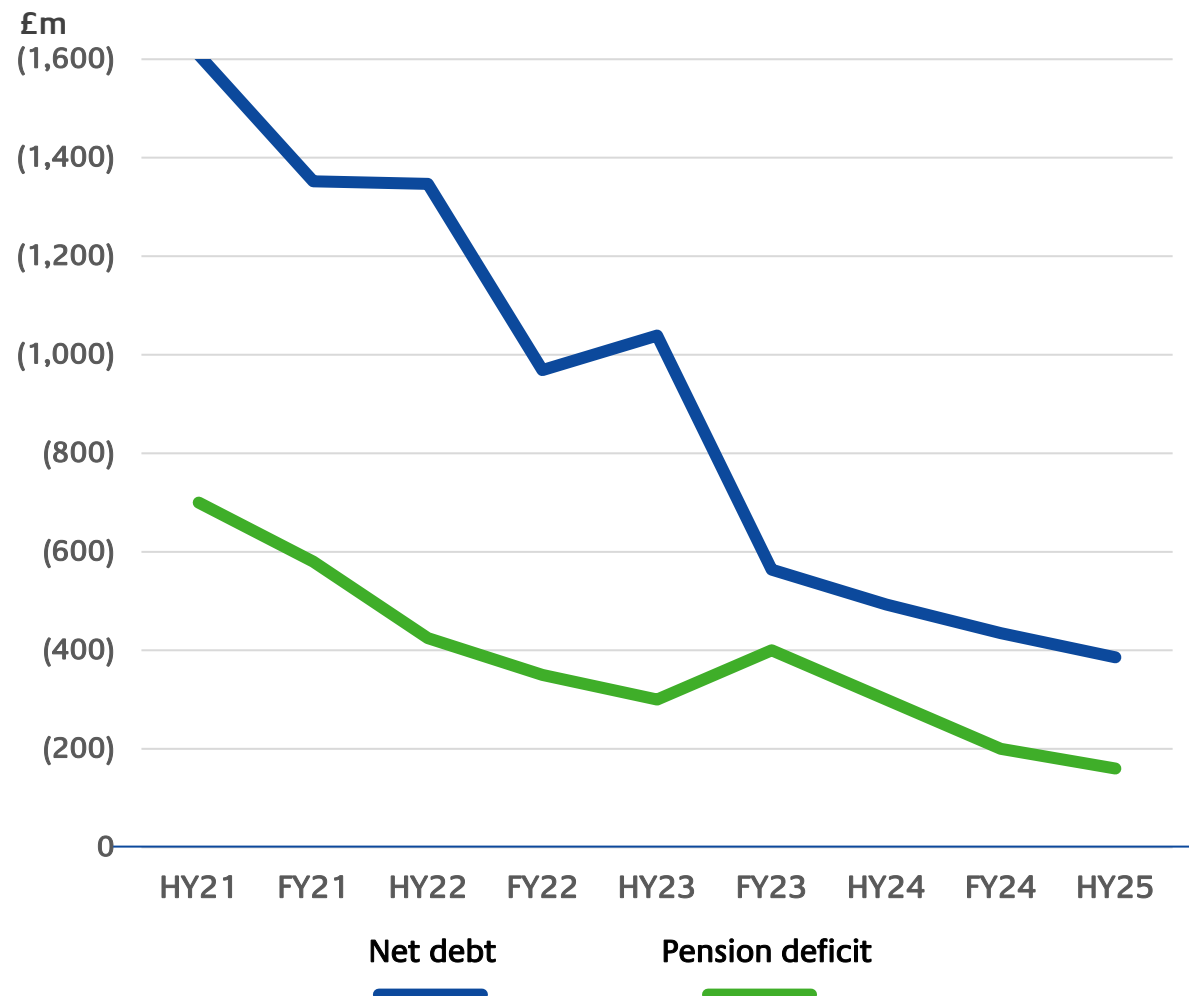
**Solid profit and margin
progression from improved
performance and delivery**

Free cash flow



**Improved cash flow from
discipline, enhanced controls
and vigilant cash focus**

Strengthened balance sheet



Net debt reduced by c.£1.2bn

- › Gearing reduced from 2.8x (HY22) to 0.6x (HY24)
- › Target range of 1.0x to 2.0x EBITDA
- › S&P credit rating upgraded to BBB+ (Dec 2023)
- › Ample liquidity, in excess of £1bn

Pension deficit reduced by c.£540m

- › Estimated actuarial technical provision deficits (aggregated for all schemes)
- › BIGPS reached self-sufficiency, future company contributions not expected
- › Deficit contributions expected to be c.£40m per annum for 5 years, then further reductions expected
- › Devonport and BIGPS closed to future accrual
- › Rosyth triennial valuation in progress
- › We continue to assess options to accelerate de-risking the schemes

FY24: strong foundations and continuing momentum

Revenue ¹

+ 30%

to £4.4bn

Operating profit ²

+ 61%

to £311m

Margin ²

+ 100bp

to 7.0%

Backlog ³

+ £4bn

to £10.3bn

Track record of delivery over three years

Net debt ⁴

down c.£1bn

to £(435)m

Credit rating

**Upgraded 2x
to BBB+ (stable)**

Defence revenue

+18ppt to 74%

**Dividend
reinstated**

1. FY24 revenue vs FY21 rebased to exclude disposals, CPBS impacts, one-off credits and losses and consolidates the NSM JV, see slide 33

2. FY24 operating profit and margin, excluding Type 31 loss (and associated revenue reversal £66m) and profit on property disposal vs FY21 rebased to exclude disposals, CPBS impacts, one-off credits and losses and consolidates the NSM JV, see slide 33

3. FY24 backlog vs FY21 rebased to ongoing business (excludes disposals, and consolidates the NSM JV), see slide 33

4. FY24 vs FY21

Our growth strategy

UK		International		
Optimise position	Selective new programmes	Expansion in focus countries	Direct exports	Strategic partnerships
› Long-term UK submarine support › UK military vehicle support › Vessel disposal and second owners › Military flying training › Space defence	› Army Collective Training › UK aircraft autonomy programme › UK Protected Mobility programme › AWE fissile support › Mobile Fires system › SSN-AUKUS › Naval Support Integrated Global Network	› Canadian future submarine programme › Ukraine vehicle MRO › AUKUS submarines, support model, infrastructure › Belgium military flying training › Australian military fleet support	› Advanced corvette design › Ukraine opportunities › AH140 › Netherlands submarine programme › Surface autonomy programmes › Australian nuclear infrastructure	› Jackal high mobility transport › General Logistics Vehicle › Nuclear decommissioning › Poland ORKA submarine programme › Naval Support Integrated Global Network › HII › SAAB
Leverage our technical capability		Develop our people and capabilities		Build strategic partnerships

What this delivers

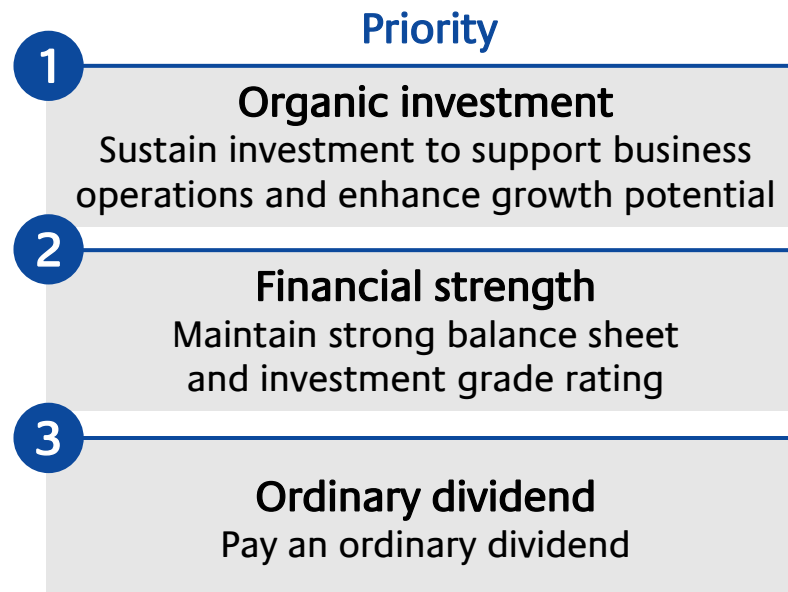
Medium term guidance

Organic growth
Mid-single
digit

Margin
≥ 8%

Cash conversion
≥ 80%

Capital allocation framework



Further capital options

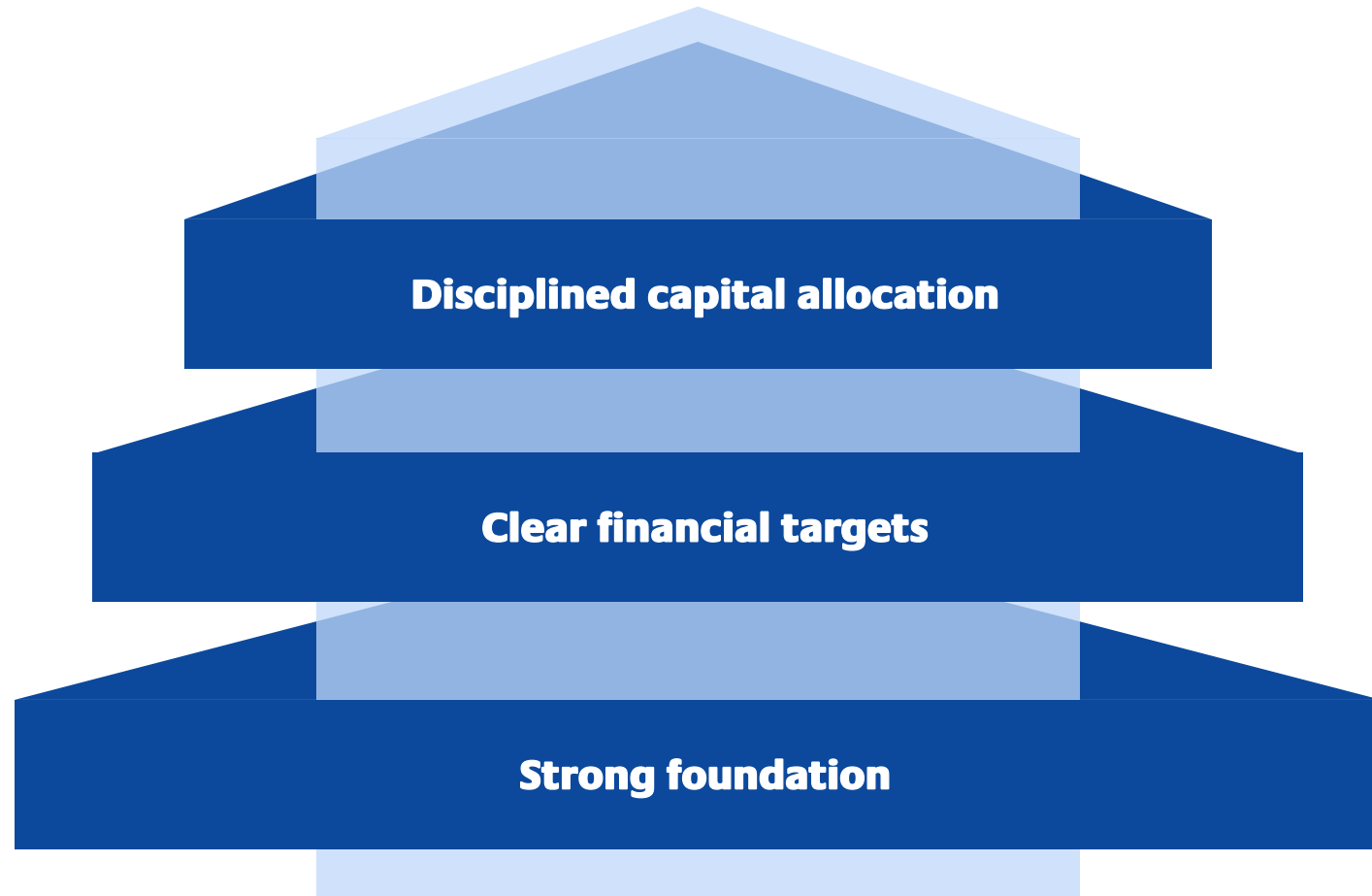
Pensions
Accelerate de-risking

M&A
Bolt on opportunities

Shareholder returns
Further returns of surplus capital to our shareholders

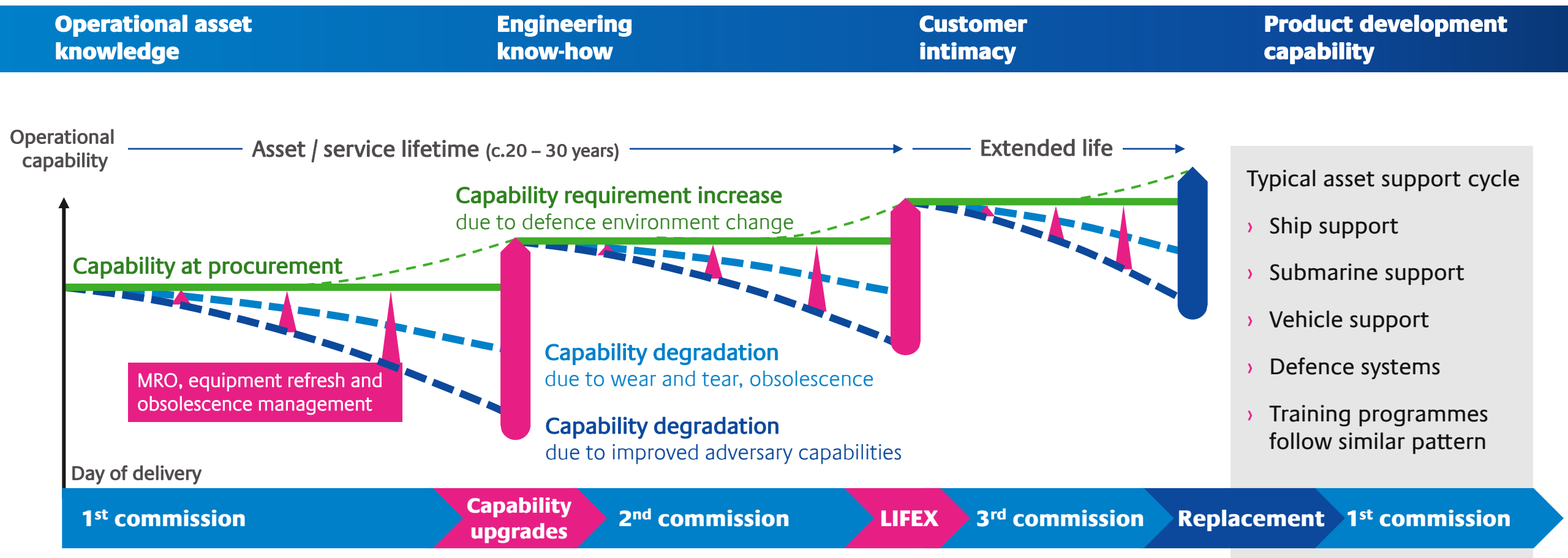
Supports growth and shareholder returns

Summary: confidence in driving value



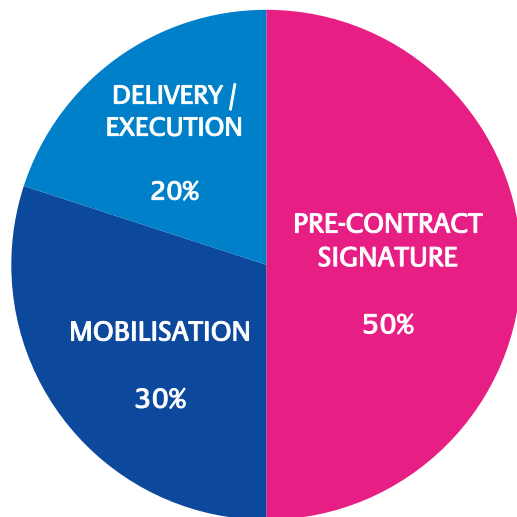
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Delivering at every stage of the asset life-cycle



Robust contract risk management framework

Contract Risk Phasing



Pre-contract signature

- › Improved focus on contractual set up and 'what Babcock needs'
- › Linked to Global Management Framework
- › Renewed bid governance
- › **WHY?** To ensure we sign contracts we can deliver that best benefit all stakeholders

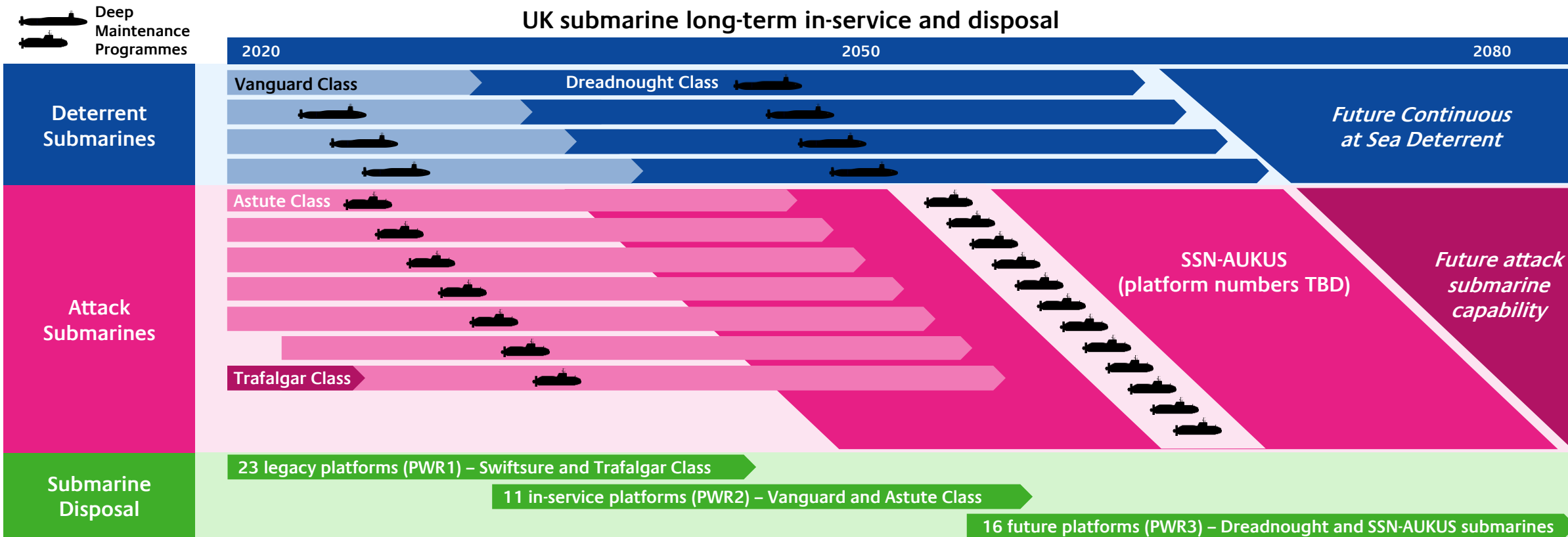
Mobilisation

- › Early in the business lifecycle
- › Resourcing contractual requirements
- › Cross organisation communication
- › **WHY?** To ensure a smooth transition to delivery, with a lower risk profile

Delivery

- › Increased oversight
- › Effective course correct
- › Restructured relationships
- › Rationalised supply chain
- › Strategic supplier relationships
- › **WHY?** To delight all stakeholders and maximise margin return

UK submarine fleet transition underpins Nuclear growth



A c.60-year UK defence pipeline including:

- Fleet growth from 11 up to 16 submarines
- Two submarine class transitions
- Two major infrastructure re-capitalisation programmes
- A new deterrent to bring into service
- Fifty submarines to defuel and dispose

Medium term guidance – margin improvement levers

